STATES AND LOCATIONS

CIGNA COLLABORATIVE CARE







Cigna Collaborative Care is just one more way Cigna is working to help our customers and clients improve their health, lower costs and reach their full potential.

Cigna's network of collaborative care initiatives include the following:

Arizona

Arizona Community Physicians Arizona Connected Care **Banner Health** Cigna Medical Group Commonwealth Primary Care Scottsdale Health Partners

Arkansas

Premier Care NW

California

Brown & Toland Physicians HealthCare Partners Palo Alto Medical Foundation Santa Clara County IPA

Centura Health Physician Group

Colorado

Colorado Springs Health Partners Community Medical Associates iPN (The integrated Physician Network) MedSouth **Mountain Shadows Medical Associates New West Physicians Group** Physician Health Partners Primary Physician Partners (PPP) Physician Health Partners South Metro Primary Care (SMPC)

Connecticut

Day Kimball Healthcare

Greenwich IPA **Integrated Health Partners** (Hartford HealthCare) New Haven Community Medical Group PriMed

ProHealth Physicians, Inc. St. Francis HealthCare

Florida

BayCare Physician Partners Holy Cross Physician Partners Lee Memorial Health System Orlando Health Physician Partners

Georgia

Piedmont Physicians Group

Illinois

Adventist Franciscan Health Alliance

Indiana

Franciscan Health Alliance

Louisiana

Baton Rouge Clinic Ochsner Health System

Maine

Beacon Health Central and Western Maine Regional Kennebec Region Health Alliance

Martin's Point Health Care Penobscot Community Health Care

Marvland

Greater Baltimore Health Alliance

Massachusetts

BayCare Health Partners

Missouri

Mercy Clinic Meritas Health

Nevada

HealthCare Partners

New Hampshire

Core Physicians Dartmouth-Hitchcock Clinic **Derry Medical Center Granite Healthcare Network**

New Jersey

Atlantic Health System **Hunterdon Healthcare Partners** Partners in Care **Summit Medical Group**

New York

Mount Kisco Medical Group University Physician Network (UPN) **WESTMED Medical Group**

North Carolina

Boice Willis Clinic Caromont Cornerstone Health Care **Key Physicians Novant Health**

Ohio

Central Ohio Primary Care Physicians Cleveland Clinic Foundation Mount Carmel Health University Hospitals Health System

Pennsylvania

Valley Preferred

South Carolina

Novant Health **Palmetto Primary Care Physicians**

Tennessee

Cumberland Center for Healthcare Innovation (CCHI) Health Choice, LLC **Holston Medical Group** Memphis Cigna-HealthSpring IPA, LLC Synergy Healthcare, LLC The Jackson Clinic

Health Texas Provider Network Kelsey-Seybold Clinic Medical Clinic of North Texas Patient Physician Network Renaissance Physician Organization St. Luke's IPA Texas Health Physicians Group Village Health Partners

Vermont

Fletcher Allen Health Care

Virginia

Bon Secours Medical Group Fairfax Family Practice Centers Loudoun Medical Group

Washington

Northwest Physician Network The PolyClinic

GO YOU



Offered by: Connecticut General Life Insurance Company, Cigna Health and Life Insurance Company, and their affiliates.

"Cigna," the "Tree of Life" logo and "GO YOU" are registered service marks, of Cigna Intellectual Property, Inc., licensed for use by Cigna Corporation and its operating subsidiaries. All products and services are provided by or through such operating subsidiaries and not by Cigna Corporation. Such operating subsidiaries include Connecticut General Life Insurance Company (CGLIC), Cigna Health and Life Insurance Company (CHLIC), and HMO or service company subsidiaries of Cigna Health Corporation and Cigna Dental Health, Inc. In Arizona, HMO plans are offered by Cigna HealthCare of Arizona, Inc. In California, HMO and Network plans are offered by Cigna HealthCare of Connecticut, HMO plans are offered by Cigna HealthCare of North Carolina, HMO plans are offered by Cigna HealthCare of North Carolina, Inc. All other medical plans in these states are insured or administered by Cigna HealthCare of North Carolina, Inc. All other medical plans in these states are insured or administered by Cigna HealthCare of North Carolina, Inc. All other medical plans in these states are insured or administered by Cigna HealthCare of North Carolina, Inc. All other medical plans in these states are insured or administered by Cigna HealthCare of North Carolina, Inc. All other medical plans in these states are insured or administered by Cigna HealthCare of North Carolina, Inc. All other medical plans in these states are insured or administered by Cigna HealthCare of North Carolina, Inc. All other medical plans in these states are insured or administered by Cigna HealthCare of North Carolina, Inc. All other medical plans in these states are insured or administered by Cigna HealthCare of North Carolina, Inc. All other medical plans in these states are insured or administered by Cigna HealthCare of North Carolina, Inc. All other medical plans in these states are insured or administered by Cigna HealthCare of North Carolina, Inc. All other medical plans in the North Carolina, Inc. All other medical plans in the North Carolina in the North Ca

UNDERSTANDING THE CARE COORDINATION REIMBURSEMENT



Creating a personal, ongoing relationship with a doctor can help individuals get the care they need to improve health, and also help employers lower their total health care costs*. That's why Cigna is working with physician groups across the country to develop a patient-centered approach to care we call Cigna Collaborative Care (CCC).

As one of the many programs in Cigna's suite of physician reimbursement innovation solutions, the CCC with large physician groups model aligns physician incentives with the goal of achieving improved health outcomes (quality), affordability and patient experience of care. This model shifts physician reimbursements from solely fee-for-service to a reward-for-value model.

Each client's support of these reimbursement innovation strategies is critical in making a meaningful shift toward payer, physician and customer accountability so it is important for you to fully understand what this shift means to you.

The current reimbursement framework contains two components:

- 1) Traditional fee-for-service for covered services rendered and
- 2) Care coordination reimbursement.

What is the care coordination reimbursement?

To incentivize and increase care coordination between the physician and the patient, these groups receive a care coordination reimbursement for each patient connected to the group's primary care physicians. The goal is to increase care collaboration between doctors and patients.

The reimbursement is:

- Fully funded by clients with no cost to patients.
- Made quarterly, by Cigna, based on the number of patients associated with the physician group.
- Clients reimburse Cigna the quarterly payment in three equal monthly payments.
- Initially based on the expected total medical cost savings associated with the group's care coordination activities.*
- Adjusted annually based upon cost and quality performance of the physician group.
- * Examples of care coordination activities: e-prescribing, outreach calls to discharged patients for all post admission care coordination, identifying needs for follow up visits and arranging those with appropriate health care professionals, creating and confirming comprehension of care plans for high risk chronically ill patients, assisting to close gaps in evidenced base care needs and referring to Cigna Care Designated physicians, preferred vendors and into Cigna disease management programs for ongoing coaching needs.







How is physician group performance evaluated?

Cigna's approach puts quality first. Physician groups must maintain quality at or above typical market standards or improve quality as measured by adherence to evidence-based medicine standards. Because our approach creates incentives to achieve improvement in quality and affordability, if the requirement is not met, there's no additional financial reward for the physician group – no matter what the impact on the medical trend.

How will these reimbursements appear to clients?

The care coordination reimbursements will be billed on a monthly basis via the Health Paid Claims Report viewable in the Client Resource Portal (CRP). The Health Paid Claims Report will display each customer that is currently aligned to a CCC physician with a Claim Type of "Care Reward" and the corresponding per patient per month rate for that CCC group.

HEALTH PAID CLAIMS REPORT

Report Run Date: 06/09/2014

Group: 00616393 Billing/Finance Dental UAT Group 11

Selection Criteria							
Specific Stop Loss: Non-Pooled	Member ID: Not Entered						
Paid Date Range: 03/01/2014 to 07/30/2014	Claim Types: All						
Incurred Date Range: Return Any Dates	Claim ID: Not Entered						
Subgroups: All	Claim Amount: Not Entered						
Classes: All	Column Sorting: Subgroup, Member Last Name, Relationship, Paid Date						
Plans: All							

Subgroup ID	Class ID	Plan Desc.	Member ID	Member Name	Patient First Name	Patient Rel. Code	Claim Type	Paid Date	Incurred Date	Paid Amount	Claim ID
0001	A001	Open Access Plus	101171183	Eegowlee, Pour	Pour	EE	Care Reward	03/07/14	03/01/14	\$2.08	123054200080
0001	A001	Open Access Plus	101171183	Eegowlee, Pour	Pour	EE	Care Reward	04/17/14	04/01/14	\$2.08	416053300036
0001	A001	Open Access Plus	101171183	Eegowlee, Pour	Pour	EE	Care Reward	05/01/14	05/01/14	\$2.08	422041700027
0001	A001	Open Access Plus	101171183	Eegowlee, Pour	Pour	EE	Care Reward	06/02/14	06/01/14	\$2.08	422041700026
0001	A001	Open Access Plus	101171183	Eegowlee, Pour	Pour	EE	Care Reward	06/02/14	06/01/14	(\$2.08)	429023900077

The future of care delivery - today

Cigna Collaborative Care is just one more way we are working to help our customers and clients improve their health, and ultimately lower costs so they can reach their full potential. To learn more, contact your Cigna representative.



Cigna Collaborative Care is not available in all areas. All health insurance policies and health benefit plans contain exclusions and limitations. For costs and complete details of coverage, contact your Cigna representative.

"Cigna," the "Tree of Life" logo and "GO YOU" are registered service marks of Cigna Intellectual Property, Inc., licensed for use by Cigna Corporation and its operating subsidiaries. All products and services are provided by or through such operating subsidiaries and not by Cigna Corporation. Such operating subsidiaries include Cigna Health and Life Insurance Company, Connecticut General Life Insurance Company, and HMO or service company subsidiaries of Cigna Health Corporation and Cigna Dental Health, Inc. All models are used for illustrative purposes only.

^{* 3%} better than market average quality performance and average total medical cost, Cigna Collaborative Accountable Care, Large PCP Group annual results for 2012 versus market average, 2013.